

**JOHANNES/STOERMER COMPANY  
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**JOHANNES/STOERMER COMPANY  
ACQUIRES CARNEGIE INSURANCE SERVICE**

*Acquisition Expands Johannes/Stoermer's  
Insurance Coverage into the Private Passenger Auto Market*

**DAYTON, OH, August 21, 2007**—Johannes/Stoermer Company, a Dayton-based wholesale insurance broker, has acquired Cleveland-based Carnegie Insurance Service on June 1, 2007.

The acquisition enables Johannes/Stoermer to expand its insurance product offerings with the addition of Carnegie's private passenger auto product lines. It also gives Carnegie access to the full scope of Johannes/Stoermer's insurance products in the Cleveland market. "The cross-marketing opportunities for both companies truly make this acquisition a win-win situation" said Ed Stoermer, President of Johannes/Stoermer. "It also will allow us to expand geographically into the northern part of Ohio as well as offer Carnegie's products here in southern Ohio."

Founded in 1968, Johannes/Stoermer Company began by offering property insurance to restaurant and business owners in urban areas. Today, under the direction of Al and Ed Stoermer, the company writes over 40 different kinds of specialty insurance, both commercial and personal.

Carnegie Insurance Service was founded in 1971 by Alan S. Rubin. Operating as both a managing general agency and an excess & surplus lines broker, Carnegie provides insurance products for over 4,000 retail insurance agencies located primarily in Ohio, Indiana, and Illinois.

Alan Rubin will continue in his role as Chairman, and Scot Russell will continue as vice president, for the newly formed company Stoermer/Carnegie Insurance Services in the Cleveland office.

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